

Real Keynesian Models and Sticky Prices

Paul Beaudry, Chenyu (Sev) Hou & Franck Portier
Bank of Canada, UBC & UCL

April 15th, 2019
Royal Economic Society Annual Conference
The University of Warwick

Introduction : Demand Shocks

- ▶ In many (most) macro models, “demand” shocks (optimism, positive sentiment, good news, possibly lax credit,...) are expansionary because of sticky prices.
- ▶ (much smaller) literature which suggest that sticky prices may not be necessary for demand shocks to be expansionary. \rightsquigarrow *Real Keynesian* models
 - × ANGELETOS-LA'O, ANGELETOS-LIAN, ANGELETOS-COLLARD-DELLAS,
 - × GUERRIERI-LORENZONI, LORENZONI,
 - × BEAUDRY-PORTIER, BEAUDRY-GALIZIA-PORTIER,
 - × ... etc
- ▶ Question addressed in this paper: should we care?

Introduction: The Question

- ▶ Suppose one accepts the evidence that nominal prices are sticky, so that demand is non-neutral,
- ▶ Is it important to have another channel through which demand shocks would be expansionary even absent of sticky prices?
- ▶ In particular, is it important for
 1. our understanding of how monetary shocks affect the economy?
 2. our understanding the conduct of monetary policy?
- ▶ It is.

Introduction: Two Contributions

► Contributions

1. Propose a new class of simple extensions of the *New Keynesian* model (a *Real Keynesian* model) that has very different implications for monetary policy **when prices are sticky**.
2. Show that it is empirically relevant

Introduction: Two Contributions

► Contributions

1. Propose a new class of simple extensions of the *New Keynesian* model (a *Real Keynesian* model) that has very different implications for monetary policy **when prices are sticky**.
2. Show that it is empirically relevant

Roadmap

1. Theory
2. Empirical Relevance
3. Zero Lower Bound and Missing Deflation

Roadmap

1. Theory
2. Empirical Relevance
3. Zero Lower Bound and Missing Deflation

The Real Structure of the Simplest NK Model

- ▶ No technology shock $c_t = l_t$
- ▶ Model with sticky prices:

$$l_t = E_t l_{t+1} - \alpha_r (i_t - E_t \pi_{t+1}) + d_t \quad \text{Euler Equation (EE)}$$

$$\pi_t = \beta E_t \pi_{t+1} + \kappa mc_t \quad \text{Phillips Curve (PC)}$$

- ▶ Marginal cost is assumed to depend on labor market tightness (real wage) \rightsquigarrow
 $mc_t = \gamma \ell_t$
- ▶ When prices are fully flexible:

$$l_t = E_t l_{t+1} - \alpha_r r_t + d_t \quad \text{Euler Equation (EE)}$$

$$mc_t = 0 = \gamma \ell_t \quad \text{Aggregate Supply (AS)}$$

The Real Structure of the Simplest NK Model

Flex price NK model :

$$l_t = E_t l_{t+1} - \alpha_r r_t + d_t \quad (\text{EE})$$

$$0 = \gamma \ell_t \quad (\text{AS})$$

The Real Structure of the Simplest NK Model

i.i.d. case :

$$l_t = -\alpha_r r_t + d_t \quad (\text{EE})$$

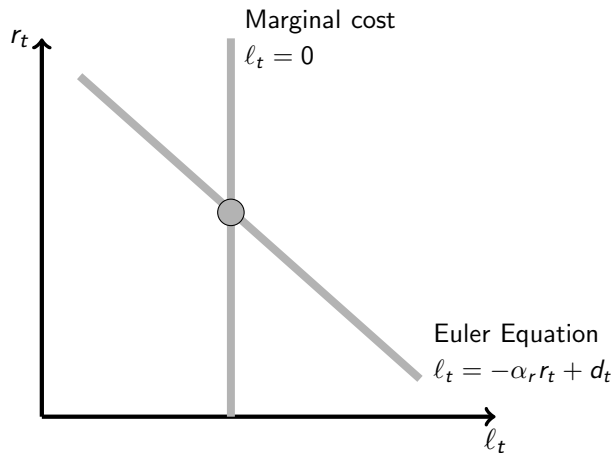
$$0 = \gamma_\ell l_t \quad (\text{AS})$$

The Real Structure of the Simplest NK Model

i.i.d. case :

$$l_t = -\alpha_r r_t + d_t \quad (\text{EE})$$

$$0 = \gamma \ell_t \quad (\text{AS})$$

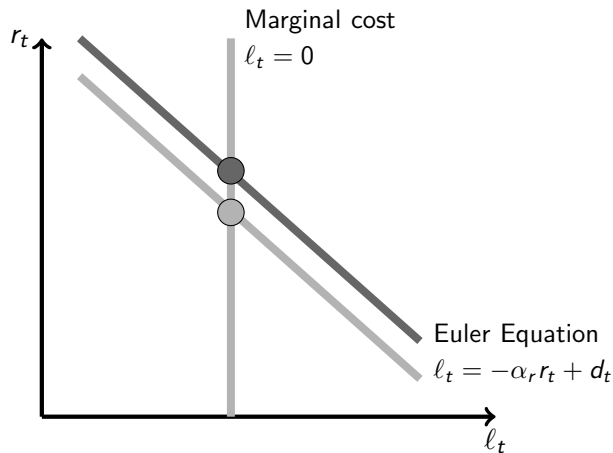


The Real Structure of the Simplest NK Model

i.i.d. case :

$$l_t = -\alpha_r r_t + d_t \quad (\text{EE})$$

$$0 = \gamma \ell_t \quad (\text{AS})$$



The Real structure of the Simplest NK Model

- ▶ Let's have a more general model in which AS is not infinitely sloped.
- ▶ Assume now that marginal cost also depend on the real interest rate r (*cost channel*)

$$mc_t = \gamma_{\ell} \ell_t + \gamma_r r_t$$

The Real structure of the Simplest NK Model

i.i.d. case :

$$l_t = -\alpha_r r_t + d_t \quad (\text{EE})$$

$$0 = \gamma_\ell l_t + \gamma_r r_t \quad (\text{AS})$$

The Real structure of the Simplest NK Model

i.i.d. case :

$$l_t = -\alpha_r r_t + d_t \quad (\text{EE})$$

$$0 = \gamma_\ell l_t + \gamma_r r_t \quad (\text{AS})$$

► Assume $\gamma_r = 0$

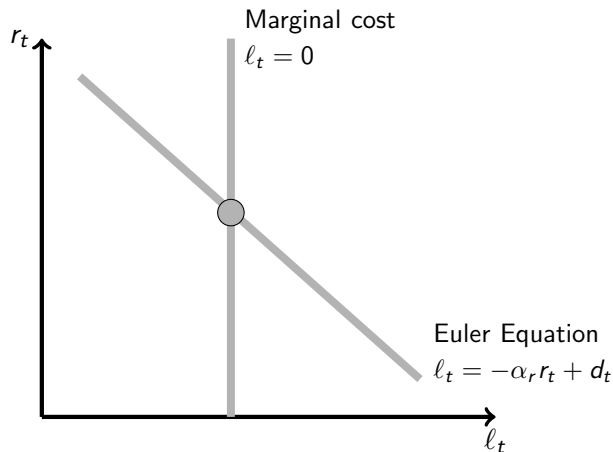
The Real structure of the Simplest NK Model

i.i.d. case :

$$l_t = -\alpha_r r_t + d_t \quad (\text{EE})$$

$$0 = \gamma_\ell l_t + \gamma_r r_t \quad (\text{AS})$$

► Assume $\gamma_r = 0$



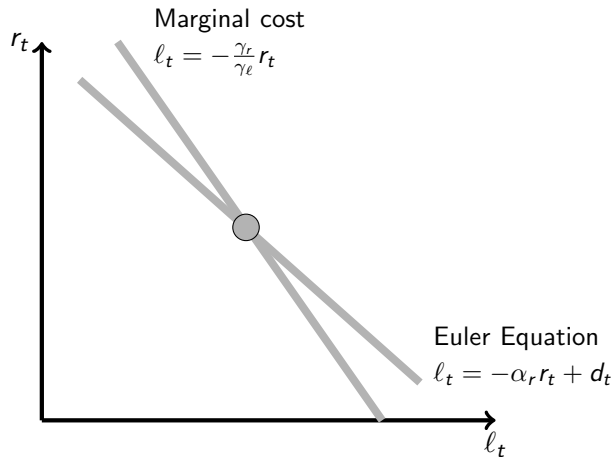
The Real structure of the Simplest NK Model

i.i.d. case :

$$l_t = -\alpha_r r_t + d_t \quad (\text{EE})$$

$$0 = \gamma_\ell l_t + \gamma_r r_t \quad (\text{AS})$$

- ▶ Assume γ_r is small (compared to γ_ℓ)



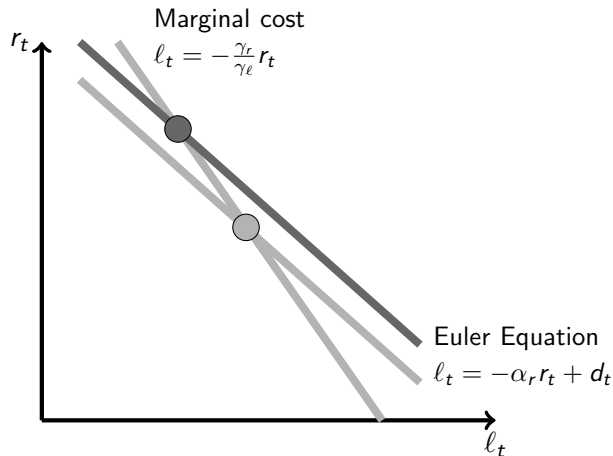
The Real structure of the Simplest NK Model

i.i.d. case :

$$l_t = -\alpha_r r_t + d_t \quad (\text{EE})$$

$$0 = \gamma_\ell l_t + \gamma_r r_t \quad (\text{AS})$$

- Assume γ_r is small (compared to γ_ℓ)



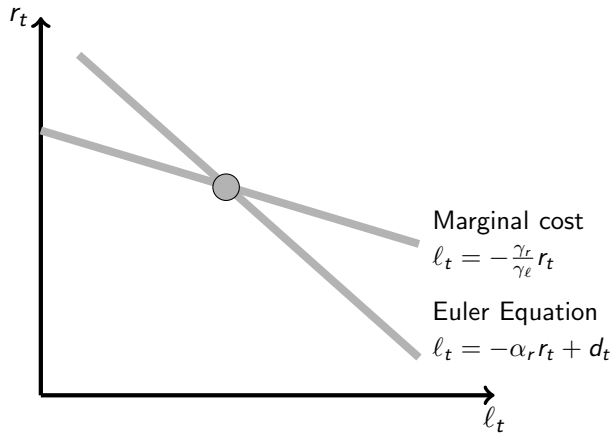
The Real structure of the Simplest NK Model

i.i.d. case :

$$l_t = -\alpha_r r_t + d_t \quad (\text{EE})$$

$$0 = \gamma_\ell l_t + \gamma_r r_t \quad (\text{AS})$$

- ▶ Assume γ_r is large (compared to γ_ℓ)



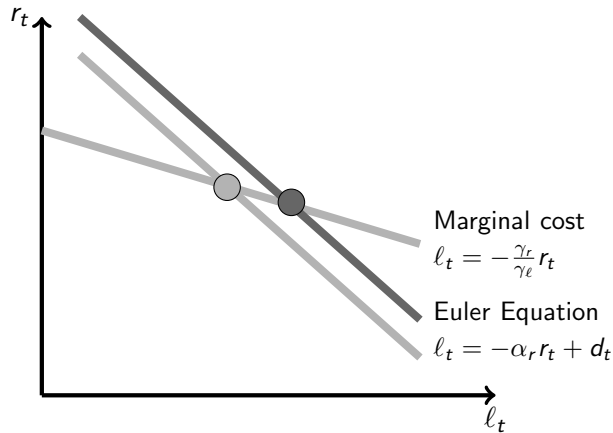
The Real structure of the Simplest NK Model

i.i.d. case :

$$l_t = -\alpha_r r_t + d_t \quad (\text{EE})$$

$$0 = \gamma_\ell l_t + \gamma_r r_t \quad (\text{AS})$$

- Assume γ_r is large (compared to γ_ℓ)



Towards An Extended Model

- ▶ Importance of the cost channel: $\frac{\gamma_r}{\gamma_l} \leq \alpha_r$
- ▶ In the *i.i.d.* case, the model is *Real Keynesian* if $\frac{\gamma_r}{\gamma_l} > \alpha_r$
- ▶ Need to go beyond the *i.i.d.* case
- ▶ \rightsquigarrow Expectations in the Euler equation will matter

Extended Sticky Price Linearized Model

$$l_t = \alpha_\ell E_t l_{t+1} - \alpha_r (i_t - E_t \pi_{t+1}) + d_t \quad \text{Euler Equation (EE)}$$

$$\pi_t = \beta E_t \pi_{t+1} + \kappa (\gamma_\ell l_t + \gamma_r (i_t - E_t \pi_{t+1})) \quad \text{Phillips Curve (PC)}$$

► Two changes:

- × $\alpha_\ell \leq 1$: Add asymmetric information: some households always repay their debt, some do only if it is in their interest, with psychological cost of defaulting \rightsquigarrow positively sloped cost of funds \rightsquigarrow *discounted EE*
- × $\gamma_r \geq 0$: Firms need to borrow to pay for intermediate inputs before production \rightsquigarrow *cost channel*

► Nothing novel, except for putting them together.

► Note: standard NK model: $\alpha_\ell = 1, \gamma_r = 0$

► Here only demand shock (news shock, β shock,...)

► To remember: α 's for the EE, γ 's for the PC

Extended Flex Price Linearized Model

- ▶ Under which condition is demand expansionary with flex prices when shocks are persistent?

$$l_t = \alpha_\ell E_t l_{t+1} - \alpha_r r_t + d_t$$

Euler Equation (EE)

$$0 = \gamma_\ell l_t + \gamma_r r_t$$

Marginal cost (AS)

The RK condition

Result 1

With flex. prices, positive demand shocks (both current and expected future) of any persistence have a positive effect on ℓ if and only if

$$\frac{\gamma_r}{\gamma_\ell} > \frac{\alpha_r}{\alpha_\ell} \quad (RK)$$

The RK condition

Result 1

With flex. prices, positive demand shocks (both current and expected future) of any persistence have a positive effect on ℓ if and only if

$$\frac{\gamma_r}{\gamma_\ell} > \frac{\alpha_r}{(1 - \alpha_\ell)} \quad (RK)$$

The Model With Sticky Prices (From now on)

$$l_t = \alpha_\ell E_t l_{t+1} - \alpha_r (i_t - E_t \pi_{t+1}) + d_t \quad (\text{EE})$$

$$\pi_t = \beta E_t \pi_{t+1} + \kappa (\gamma_\ell l_t + \gamma_r (i_t - E_t \pi_{t+1})) + \mu_t \quad (\text{PC})$$

The Model With Sticky Prices (From now on)

$$l_t = \alpha_\ell E_t l_{t+1} - \alpha_r (i_t - E_t \pi_{t+1}) + d_t \quad (\text{EE})$$

$$\pi_t = \beta E_t \pi_{t+1} + \kappa (\gamma_\ell l_t + \gamma_r (i_t - E_t \pi_{t+1})) + \mu_t \quad (\text{PC})$$

$$i_t = E_t \pi_{t+1} + \phi_\ell l_t + \nu_t \quad (\text{Policy Rule})$$

The Model With Sticky Prices (From now on)

$$l_t = \alpha_\ell E_t l_{t+1} - \alpha_r (i_t - E_t \pi_{t+1}) + d_t \quad (\text{EE})$$

$$\pi_t = \beta E_t \pi_{t+1} + \kappa (\gamma_\ell l_t + \gamma_r (i_t - E_t \pi_{t+1})) + \mu_t \quad (\text{PC})$$

$$i_t = E_t \pi_{t+1} + \phi_\ell l_t + \nu_t \quad (\text{Policy Rule})$$

Theorem 1

For any Taylor rule $i_t = \tilde{\phi}_\pi \pi_t + \tilde{\phi}_\ell l_t + \tilde{\nu}_t$ that gives determinacy, there exists a policy rule $i_t = E_t \pi_{t+1} + \phi_\ell l_t + \nu_t$ that produces the same allocations.

Result 2

With policy rule $\phi_\ell > 0$, the economy is determinate for all admissible parameter values.

Irrelevance Result

Result 3

With sticky prices, RK and NK configurations are not qualitatively distinguishable for demand and markup shocks.

Irrelevance Result

Result 3

With sticky prices, RK and NK configurations are not qualitatively distinguishable for demand and markup shocks.

i.i.d. case :

$$\ell_t = \alpha_r r_t + d_t \quad (\text{EE})$$

$$\pi_t = \kappa(\gamma_\ell \ell_t + \gamma_r r_t) + \mu_t \quad (\text{PC})$$

$$r_t = \phi_\ell \ell_t + \nu_t \quad (\text{Policy Rule})$$

Irrelevance Result

Result 3

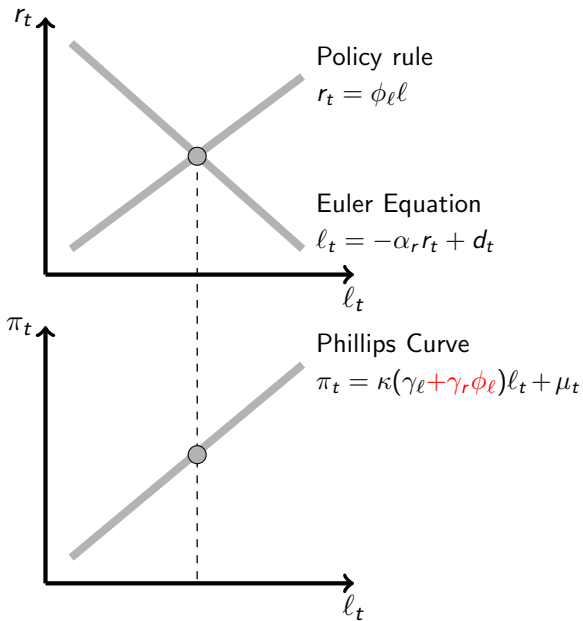
With sticky prices, RK and NK configurations are not qualitatively distinguishable for demand and markup shocks.

i.i.d. case :

$$l_t = \alpha_r r_t + d_t \quad (\text{EE})$$

$$\pi_t = \kappa(\gamma_\ell l_t + \gamma_r r_t) + \mu_t \quad (\text{PC})$$

$$r_t = \phi_\ell l_t + \nu_t \quad (\text{Policy Rule})$$



Irrelevance Result

Result 3

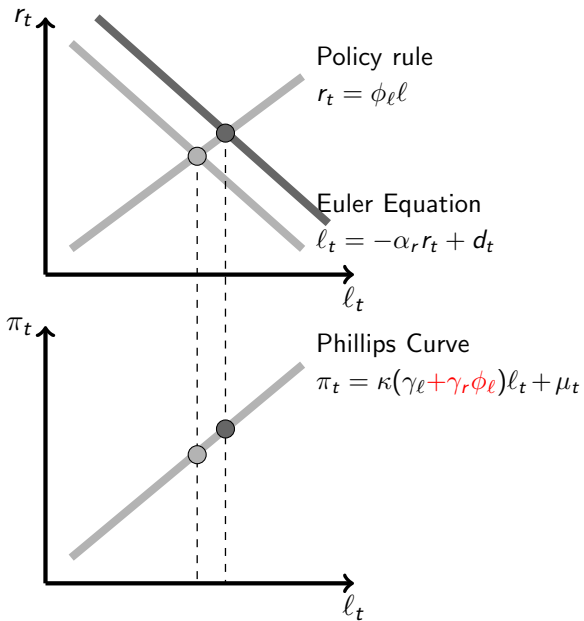
With sticky prices, RK and NK configurations are not qualitatively distinguishable for demand and markup shocks.

i.i.d. case :

$$l_t = \alpha_r r_t + d_t \quad (\text{EE})$$

$$\pi_t = \kappa(\gamma_\ell l_t + \gamma_r r_t) + \mu_t \quad (\text{PC})$$

$$r_t = \phi_\ell l_t + \nu_t \quad (\text{Policy Rule})$$



Irrelevance Result

Result 3

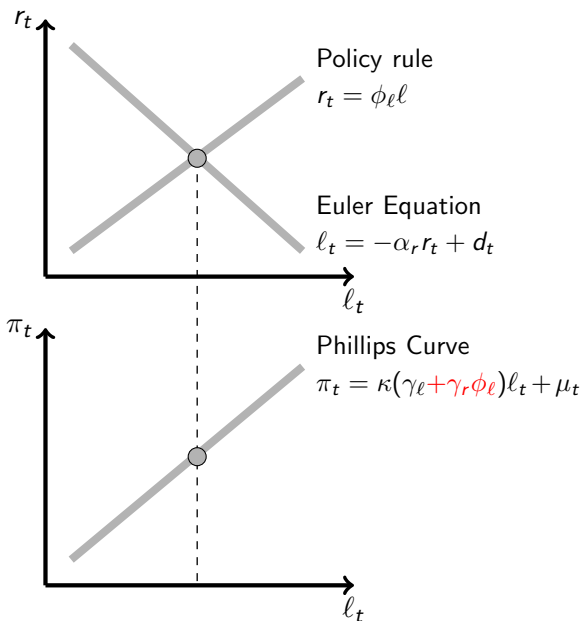
With sticky prices, RK and NK configurations are not qualitatively distinguishable for demand and markup shocks.

i.i.d. case :

$$l_t = \alpha_r r_t + d_t \quad (\text{EE})$$

$$\pi_t = \kappa(\gamma_\ell l_t + \gamma_r r_t) + \mu_t \quad (\text{PC})$$

$$r_t = \phi_\ell l_t + \nu_t \quad (\text{Policy Rule})$$



Irrelevance Result

Result 3

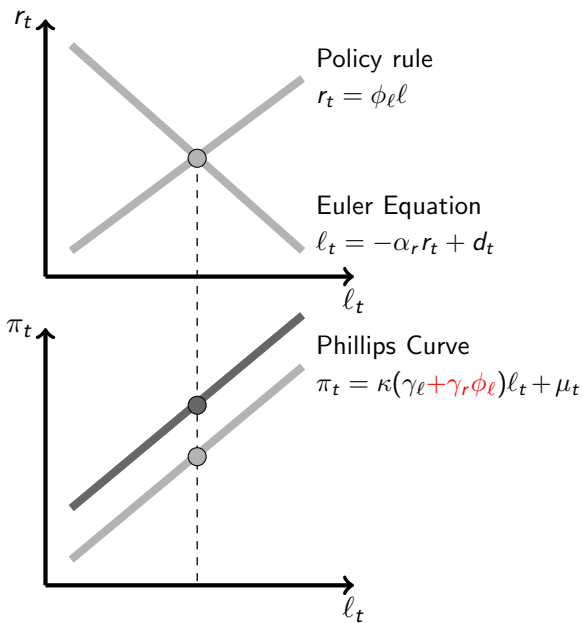
With sticky prices, RK and NK configurations are not qualitatively distinguishable for demand and markup shocks.

i.i.d. case :

$$l_t = \alpha_r r_t + d_t \quad (\text{EE})$$

$$\pi_t = \kappa(\gamma_\ell l_t + \gamma_r r_t) + \mu_t \quad (\text{PC})$$

$$r_t = \phi_\ell l_t + \nu_t \quad (\text{Policy Rule})$$



RK Matters for Monetary Policy and Monetary Shocks

- ▶ Monetary Policy and Stabilization
- ▶ Determinacy under i peg
- ▶ Monetary Shocks

Effects of Stabilization with Demand Shocks

$$i_t = E_t \pi_{t+1} + \phi_\ell \ell_t$$

Result 4

A more aggressive policy (ϕ_ℓ larger) always decreases σ_ℓ^2 at the cost of increasing σ_π^2 iff the RK condition is satisfied.

Nominal Interest Rate Peg (ZLB)

- ▶ Suppose policy goes from

$$i_t = E_t \pi_{t+1} + \phi_2 l_t$$

to

$$i_t = 0.$$

Result 5

In the NK configuration,

- × *indeterminacy*
- × *in all equilibria, σ_ℓ^2 and σ_π^2 move together (conditional on demand shocks)*

In the RK configuration,

- × *determinacy*
- × *σ_ℓ^2 increases but σ_π^2 decreases (conditional on demand shocks)*

Monetary Shocks

Result 6

In response to a contractionary monetary shocks,

- ▶ *If the shock is not very persistent, then NK and RK cannot be distinguished.*
- ▶ *If shock is sufficiently persistent,*
 - × *it increases inflation in RK case (neo-Fisherian effect)*
 - × *it decreases inflation in the NK case*

- ▶ RK favoured if we observe both (1) persistent monetary shock that (2) do not lead to a fall in inflation
- ▶ “Congressman Wright Patman effect” (1970) : raising interest rates to fight inflation is like “throwing gasoline on fire”

Roadmap

1. Theory
2. Empirical Relevance
3. Zero Lower Bound and Missing Deflation

Empirical Relevance

Phillips Curve Only

- ▶ Estimate a Phillips Curve with cost channel (1969Q1-2006Q4)

$$\pi_t = (1 - a_1)\pi_{t-1} + a_1 E_t[\pi_{t+1}] + a_2(i_t - \pi_{t+1}) + a_3 l_t + f(t) + u_t$$

Empirical Relevance

Phillips Curve Only

- Estimate a Phillips Curve with cost channel (1969Q1-2006Q4)

$$\pi_t = (1 - a_1)\pi_{t-1} + a_1 E_t[\pi_{t+1}] + a_2(i_t - \pi_{t+1}) + a_3 \ell_t + f(t) + u_t$$

$\ell_t = UNgap$	(1) Core CPI with Trend			(2) Core CPI w/o Trend		
	OLS	OLS	IV	OLS	OLS	IV
a_1	0.49*** (0.087)	0.57*** (0.103)	0.70*** (0.087)	0.49*** (0.084)	0.56*** (0.093)	0.62*** (0.080)
a_2		0.21** (0.101)	0.31*** (0.111)		0.16* (0.081)	0.15** (0.075)
a_3	-0.09 (0.105)	-0.03 (0.119)	0.25 (0.189)	-0.05 (0.095)	-0.07 (0.093)	0.11 (0.214)
Observations	152	152	152	152	152	152
K-P LM Test (idp)			29.951 (0.038)			16.341 (0.569)
J Test (jp)			12.944 (0.740)			16.559 (0.485)
C-D Test			2.212			0.846
Time trend	Yes	Yes	Yes	No	No	No

Empirical Relevance

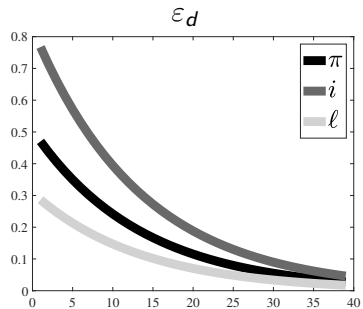
Full Information

- ▶ Here we estimate the full model by ML
- ▶ Data:
 - × π : GDP deflator,
 - × i_t : fed funds rate,
 - × l_t : minus unemployment rate.
- ▶ Sample:
 - × long: 1954:3- 2007:4,
 - × post-Volker-deflation sample: 1983:4-2007:4
- ▶ Maximum Likelihood estimation

Result 7

Estimation shows that the model is in the Real Keynesian region.

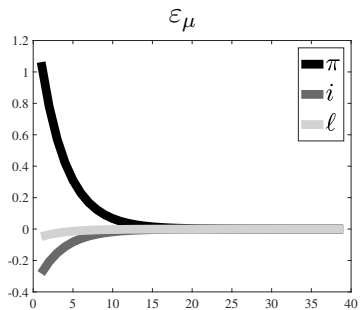
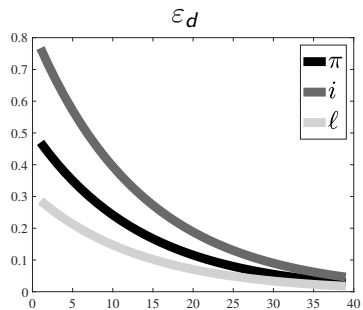
Max Likelihood Estimation, Full Sample



ε_μ

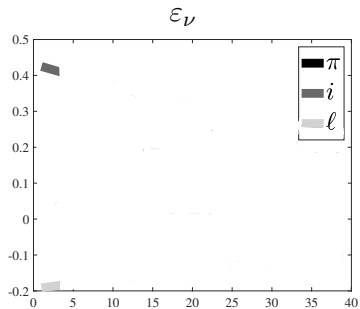
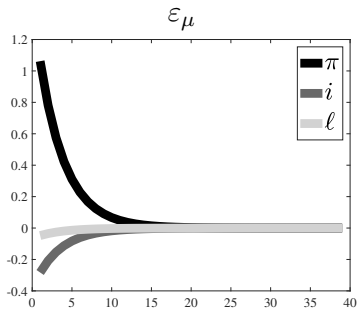
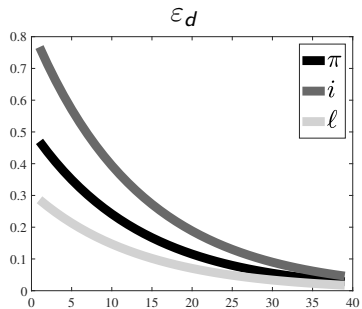
ε_ν

Max Likelihood Estimation, Full Sample



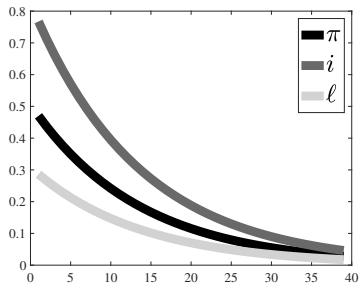
ε_ν

Max Likelihood Estimation, Full Sample

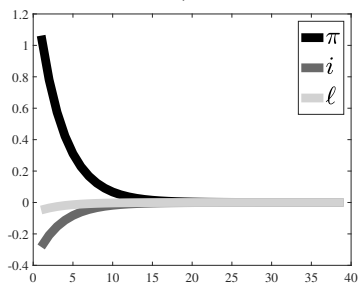


Max Likelihood Estimation, Full Sample

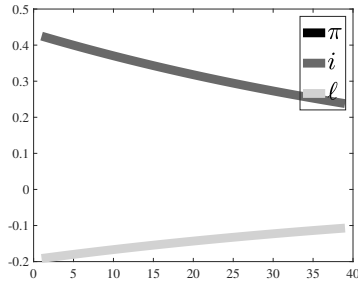
ε_d



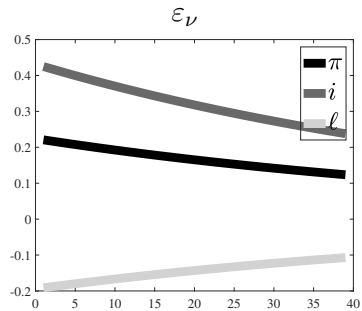
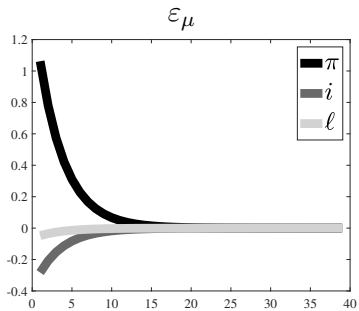
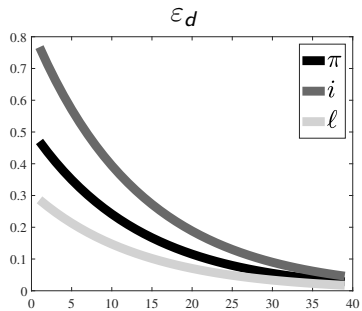
ε_μ



ε_ν



Max Likelihood Estimation, Full Sample



Robustness

- ▶ Results are robust across the 3 following sub-samples
 - I. Pre Volker dis-inflation period (1954:3-1979:1)
 - II. Post Volker dis-inflation period (1983:4-2007:1)
 - III. Zero Lower Bound period (2009:1-2016:3)
- ▶ Results robust when allowing the model to have endogenous propagation
- ▶ Results robust when allowing the model to have more shocks

Roadmap

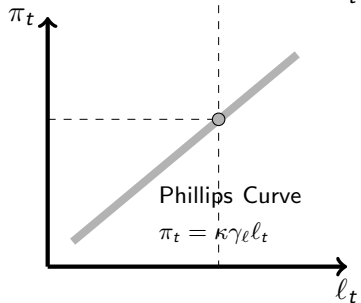
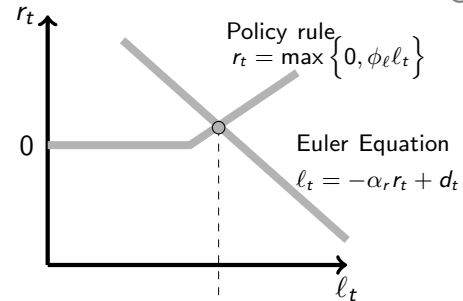
1. Theory
2. Empirical Relevance
3. Zero Lower Bound and Missing Deflation

Low Variance of Inflation at the ZLB

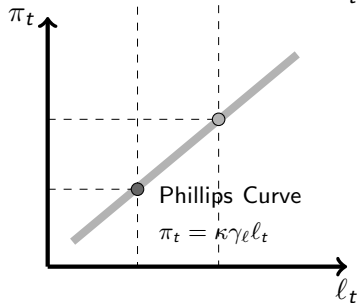
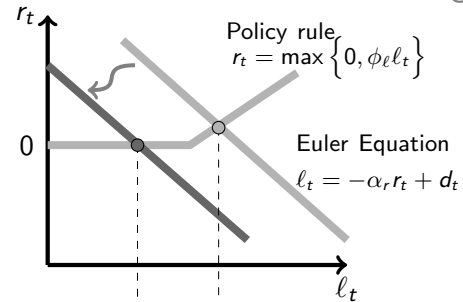
	σ_u	σ_π	σ_j
Post-Volcker	: 1.3	.9	2.5
ZLB	: 1.7	.8	.1

- ▶ Observation: the variance of inflation slightly decreased at ZLN.
- ▶ It should have increased in the NK configuration (*under the assumption that demand shocks drove the economy*)
- ▶ But this is consistent with the RK configuration

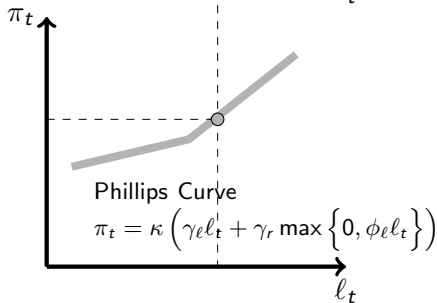
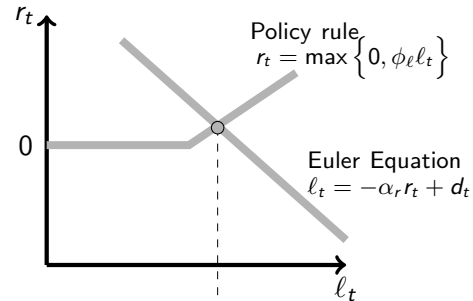
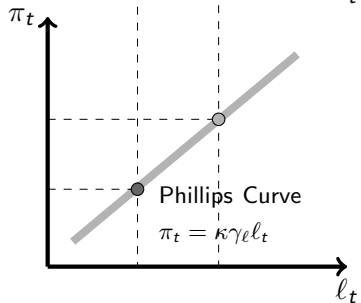
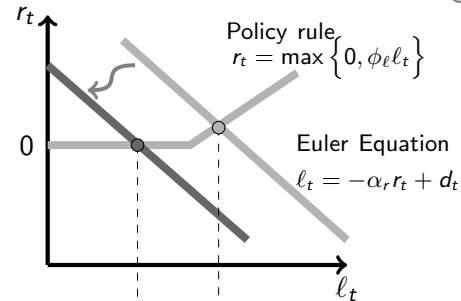
Zero Lower Bound and Missing Deflation



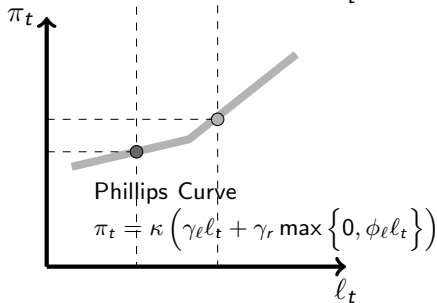
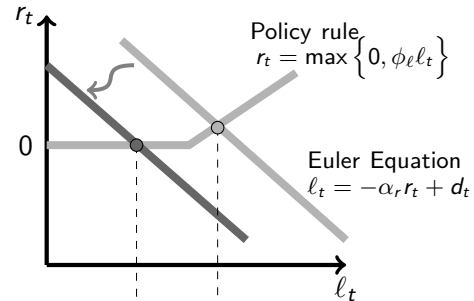
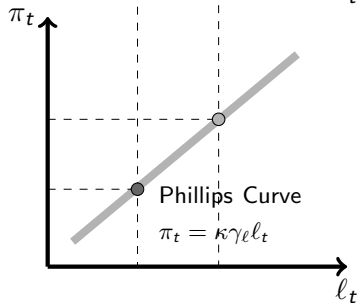
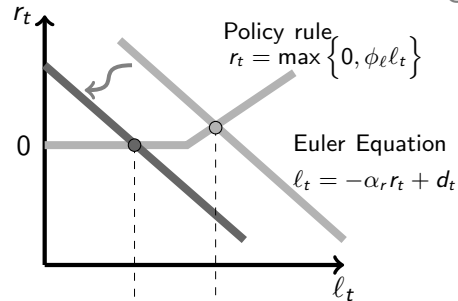
Zero Lower Bound and Missing Deflation



Zero Lower Bound and Missing Deflation



Zero Lower Bound and Missing Deflation



The ZLB Trap

- ▶ RK framework suggest that ZLB was quasi inevitable following a persistent fall in demand.
- ▶ In RK, both the fall in demand and the response of monetary authorities favours lower inflation:
 - × Initial negative demand shock \rightsquigarrow
 - × Low activity and low inflation \rightsquigarrow
 - × Monetary expansion stimulus \rightsquigarrow
 - × Lower i and lower inflation \rightsquigarrow
 - × More monetary expansion \rightsquigarrow
 - × Even lower i and inflation \rightsquigarrow
 - × Hit the zero lower bound.

Summary

- ▶ When demand matters with flexible prices (*Real Keynesian* models), adding sticky prices affect the way we think of monetary policy:
 - × trade-off between stabilising inflation and output when facing demand shocks
 - × Determinacy at the ZLB
 - × Variance of inflation and output moving in opposite direction at the ZLB
- ▶ Data favours Phillips Curve with cost channel
- ▶ Data favours *Real Keynesian* configuration
- ▶ Main reason is that monetary shocks are persistent and they have neo-Fisherian effect



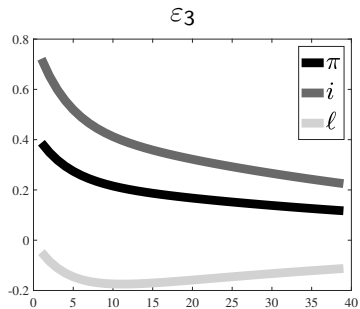
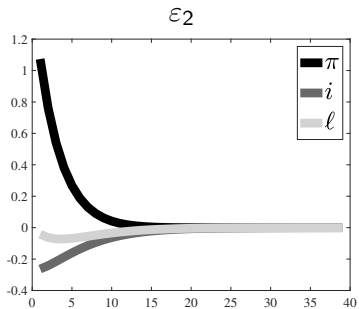
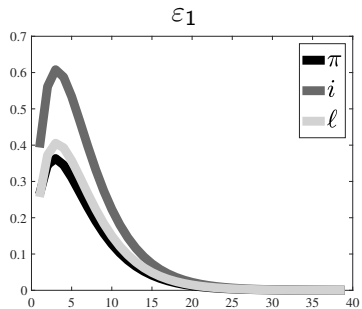
Introducing more endogenous dynamics

- ▶ Let us think of richer dynamics
 - × Habit persistence
 - × Hybrid New Phillips curve
 - × Gradual adjustment of i
- ▶ It amounts to constraining more or less columns of A to be zero.

$$Y_t = AY_{t-1} + BS_t$$

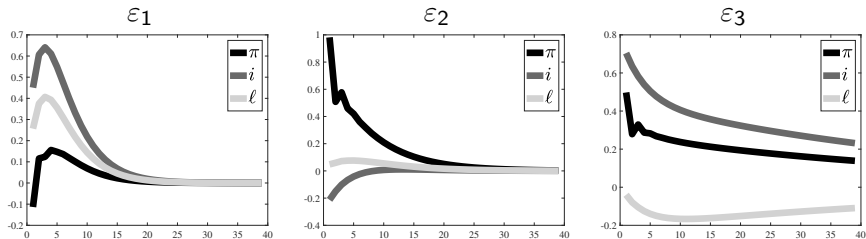
$$S_t = RS_{t-1} + \varepsilon_t$$

Full Sample, "Habit Persistence"

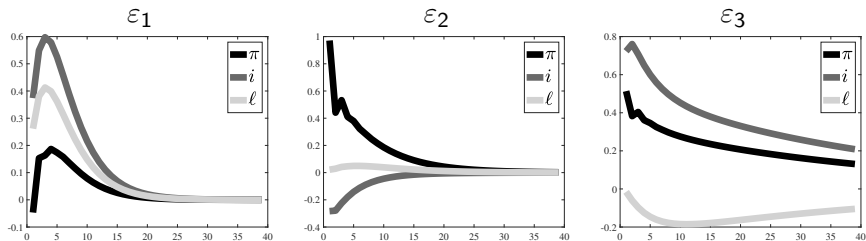


Other configurations, Full sample

“Habit persistence, and hybrid New Phillips curve”



“Habit persistence, gradual adjustment of i and hybrid New Phillips curve”

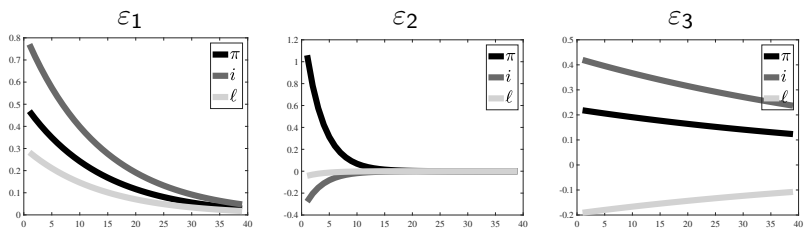


Allowing for more shocks

- ▶ Enrich the analysis by:
 - × Allowing for explicit oil shocks
 - × Allowing for TFP shocks
 - × Allowing for natural rate of employment shocks
- ▶ We find very consistent results

Real growth (Δy) as the Fourth Variable

“Fully Forward”, Full sample



“Habit persistence”, Full sample

